# **DREAMS Tender application form template**

Thank you for your interest in applying for this tender. Please note that applicants must meet the minimum requirements and must provide all mandatory documents as outlined in the guidelines.

Please complete this form in its entirety by entering your answers on the right side of the table. Smart Innovation Norway (SIN) retains the right to disqualify incomplete applications. SIN guarantees that information about every submission will be treated in strict confidence. Only the relevant people involved in the selection process will have access to the information provided. At the end of the selection process, all information concerning non-selected applicants will be deleted entirely from the databases, unless you opt-in otherwise. Electronic copies may be retained for the sole purpose of satisfying legal and/or data protection requirements.

SIN will contact you by e-mail in case your company has been selected in the tendering process. Please provide the contact details that you want to use for official communications below:

|  |  |
| --- | --- |
| **Name of the Company** |  |
| **Contact person’s name** |  |
| **Contact person email** |  |
| **Contact person's phone number** |  |
| **Country** |  |

## Company Information

|  |  |
| --- | --- |
| **Name of the company**  *Full legal/registered name* |  |
| **Legal status**  *Is the company incorporated? If yes, please provide where it is incorporated. Please include the registration / VAT number.* |  |
| **Headquarter location** |  |
| **Office location(s)**  *Please provide the full address* |  |
| **Website** |  |
| **Year company was founded** |  |
| **Does your company require any certification from government to receive funds from a foreign entity?** |  |
| **No. of employees for the last two years**  *(please provide no. of employees for 2022, 2023)* |  |
| **Business Summary**  *(please describe about your business, product(s), solution(s) and/or service(s))* |  |

## Management Team

*Please list your management team below (add more rows if needed)*

|  |  |
| --- | --- |
| **Team Member #1**  *Name & Surname + Role + Nationality + Short bio (300 words max)* |  |
| **Team Member #2**  *Name & Surname + Role + Nationality + Short bio (300 words max)* |  |
| **Team Member #3**  *Name & Surname + Role + Nationality + Short bio (300 words max)* |  |

## Financial Information about the Company

|  |  |
| --- | --- |
| **Total No. of Customers over the past 2 years** |  |
| **No. of customers on an annual basis**  *(please provide customers for 2022, 2023)* |  |
| **Total revenues/ Turnover**  (calculated on an annual basis – please provide annual data from the last 2 years i.e., 2022, 2023) |  |
| **Annual operating costs** |  |

## Budget

*Please provide a cost overview on how you will spend the funding.*

*Budget plan - rough breakdown of hardware costs, licensing costs, customisation costs, O&M costs, etc.*

*Feel free to add additional rows if further cost categories are needed.*

|  |  |  |
| --- | --- | --- |
| **Cost Categories** | **Costs (in NOK)** | **Comments** |
| **Hardware costs** | 0.0 NOK |  |
| **Software Licensing costs** | 0.0 NOK |  |
| **Customisation costs** | 0.0 NOK |  |
| **Operation & Maintenance (O&M) costs** | 0.0 NOK |  |
| **Total** |  |  |

*\*NOK – Norwegian Krone*

*Cost Table for Hardware (To be filled by the tenderer)*

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
|  | **Cost per unit (in NOK)** | | | |
| **Hardware Type** | **First 100 units** | **Next 100 units** | **Next 100 units** | **Last 100 units (if required)** |
| Smart Plug (16A) |  |  |  |  |
| Smart Plug (25A) |  |  |  |  |
| IR blaster |  |  |  |  |
| Smart Meter (1-Phase) |  |  |  |  |
| Smart Meter (3-Phase) |  |  |  |  |
| EV charging controller (relevant quantity) |  |  |  |  |
| **Total** |  |  |  |  |

## Detailed description of your bid

*Please feel free to use the space below to describe your bid in detail and as per the requirements mentioned in the DREAMS\_Procurement\_Tender document.*